



North Royalton Chamber of Commerce

January 2019

"We're Minding Our Business"

www.nroyaltonchamber.com

Gathering with Friends at Chamber Christmas Luncheon

On Wednesday, December 5, members and guests of the North Royalton Chamber of Commerce gathered at Carrie Cerino's Party Center to celebrate the holiday together. We would like to thank the following businesses that donated door prizes for our special event: Ace Hardware, All Sports Barber Shop, Amici Italian Restaurant/ Dino's Bar & Grill, Arby's North Royalton, Babitt-Busch Funeral Home, Carrie Cerino's, Covenant Books & Gifts, Cuyahoga Valley Career Center, Danbury Senior Living, Discount Drug Mart, Doctors of Optometry, Enzo's Salon, Gearin' Up, Giant Eagle, Goldsmith Jewelers, Holistic Halo Salt Spa, Home Instead, Howard Hanna NR Office, Jazzy June Bug, Joe D's Beverage, Legacy Financial, Maria Gardens, Mario's Restaurant, Tracy Marx Howard Hanna, Narducci's Bakery, NR Historical Society, Papa John's Pizza, PSE Credit Union, Royal Park Fine Wine, Salon Synergy, Third Federal Savings & Loan, Yano's Automotive.



January Chamber Luncheon

Wednesday, January 16, Noon, Carrie Cerino's Ristorante

Topic: Stress & Recovery - The science and truth about managing stress

Speaker: Cindy Smith

Meet Cindy Smith... Cindy Smith is currently the Director of the Cleveland Region for the Institute for Management Studies (IMS), a role that she accepted after a 20-year career as a Senior Learning & Development Consultant with the Allstate Insurance Company. She has also established Cindy Smith Consulting, LLC, to practice consulting and facilitating in the area of personal development, leadership, and management skills. Cindy has worked extensively in the area of Employee Effectiveness & Engagement and has experience in leadership development program design and delivery, meeting design and facilitation, wellness and stress management programs, performance consulting, emotional intelligence, mentoring, and interpersonal development.

Cindy is also a subject matter expert

in the Gallup Strengthsfinder Profile, certified in Franklin Covey programs, Achieve Global, Interaction Associates, and is a Performance Coach for a course titled, The Corporate Athlete, which is a revolutionary way of examining how we manage our energy and focus from the Human Performance Institute. She is a recognized expert in Neutral Facilitation, Leadership Development, Presentation Skills, Stress Management, Behavioral Interviewing, and Course Design.

Cost of the luncheon is \$17 for members and \$20 for non-members. To make a reservation, please call the Chamber office at 440-237-6180 or email nroychamber@aol.com by Monday, January 14. Please call the office if you have a reservation and find you must cancel it. No-shows will be billed.



The holidays are over and we're back at work, sleeves rolled up and ready to work making 2019 a great year! The Board of Directors of the North Royalton Chamber of Commerce wishes you and your family a happy new year, one that is healthy, happy and very successful. We look forward to a great year working with you and providing the many benefits that will help your business grow.

We hope you take advantage of the many discounts that are available through NOACC. The list of current benefits is included in this newsletter or visit <http://www.noacc.org> to learn more about each individual program.

Please note our 2019 schedule for our membership meetings. We are planning to add some Business After Hours so if you're interested in hosting an event, please call us. For those members who can't get away for a luncheon, but may be interested in meeting in the morning, how about a "Coffee and Conversation?" We are tossing around the idea of adding an additional event monthly in the morning which would consist of networking and sharing information with area business leaders. If you are interested in the idea, please call our office or email me at rrnews@aol.com and we will work together to plan it.

Many of our members have taken advantage of our Email Blast service. If you would like to promote your business or an event you are planning, you are able to send an email blast. Our Chamber also provides the service of signing and stamping Certificates of Origin for goods being shipped internationally. If you have need of either of these services, please call our office.

Become a corporate sponsor for additional company exposure. If you would like to be a corporate sponsor of our website, or sponsor a membership meeting, please let us know. We are here to help, so please call 440.237.6180 or email rrnews@aol.com if you have a question, comment or suggestion. We thank you for being a part of our Chamber and look forward to seeing you at one of our upcoming events.

Maria Magnelli, Executive Director

Welcome! New Members

Mukesh Agarwal
Loving Cup Kids Academy
 6820 Bunker Road
 North Royalton
 440.628.8600 - FAX 440.628.8601
lckanorthroyalton@gmail.com
www.lovingcarekidsacademy.com
 Childcare/Daycare

Rob Myers
Paychex
 100 E. Hines Hill Road
 Hudson OH 44236
 FAX 855.410.7111
rkmyers@paychex.com
www.paychex.com
 Payroll and HR Services

We are pleased to introduce these new members. Please support our existing and new Chamber members, welcome them and remember them when you have a need for the products or services that they provide.

Members: If your contact information has changed, please email us at rrnews@aol.com.

Promote Your Business with an Email Blast!

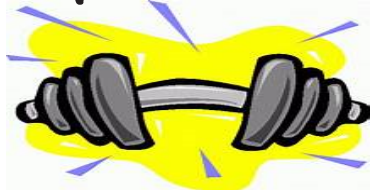


Only \$25 per page

EASY AND INEXPENSIVE!

Contact Chamber for Details
 440.237.6180 or rrnews@aol.com

January is the time to Dump Your Plump



*Exercise and Eat right contest
begins January 29, 2019*

Anthem is again making it possible to offer the Award winning exercise and eat right contest, Dump Your Plump, free to all NOACC Chambers. With support provided by the Wellness Council of Northeast Ohio, our chamber is able to offer this community event or make available a link to the contest site <http://healthyohio.org/>

Dump Your Plump (DYP) offers a no-cost-to-company wellness program that is easy to implement but effective in changing lifestyles. DYP utilizes the advantages of the worksite. DYP is a ten-week team competition that begins January 29, 2019. Teams of 4 to 10 compete by logging 30 minutes of exercise a day while modifying their nutrition intake. An average participant loses 8 pounds while increasing their exercise habits. Each participant receives simple steps to take which helps them make needed lifestyle changes. What makes the contest work is the weekly team meetings, access to proven behavioral change techniques and a competitive fun structure provided during the competition to meet each participant's individual goals.

If you are interested, call the Wellness Council at 440-354-8057 or e-mail smusgrave@healthyohio.org. For more information about the contest, view <http://www.healthyohio.org>



Calendar of Events

January 3 - Directors Meeting
 January 16 - Membership Meeting
 February 7 - Directors Meeting
 February 20 - Membership Meeting
 March 7 - Directors Meeting
 March 20 - Membership Meeting
 April 4 - Directors Meeting
 April 17 - Membership Meeting
 May 2 - Directors Meeting
 May 23 - Golf Outing
 June 6 - Directors Meeting
 June 19 - Membership Meeting
 July 11 - Directors Meeting
 August 1 - Directors Meeting
 August 23-24 - Community Festival
 September 5 - Directors Meeting
 September 18 - Membership Meeting
 October 3 - Directors Meeting
 October 16 - Membership Meeting
 November 7 - Directors Meeting
 November 20 - Membership Meeting
 December 4 - Holiday Luncheon
 * **Subject to Change**
Additional events will be added throughout the year that will be announced in this newsletter.

**Membership Renewals
 will be arriving in the mail later in
 January. Please look for it and return
 promptly. Thank You!**

2019 CHAMBER OFFICERS

Aldo Filippelli - President
 North Royalton License Bureau
Kevin Lynch, Vice President
 A T & T
Dan Holben, Treasurer
 Walthall Rea CPAs
Kathy Gibbons, Secretary
 Third Federal S & L
Maria Magnelli
 Executive Director

BOARD MEMBERS

Jeanne Cilenti
 North Royalton Branch Library
Tracy Marx
 Howard Hanna
Erna Nardi Malave

*This newsletter is an official publication
 of the North Royalton Chamber of Commerce*

**North Royalton
 Chamber of Commerce**
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 North Royalton, Ohio 44133
 440-237-6180 • FAX 237-6181
 E-mail info@nroyaltonchamber.com

Royalton Recorder

Proudly Serving North Royalton Since 1941

Why choose the *Royalton Recorder* for advertising your goods and services?

- Recent City Survey shows 85% of respondents learn about community events through Royalton Recorder!
 - Voted the #1 Community Newspaper in Northeast Ohio three years in a row.
- It is the only newspaper delivered to Every Home and Business in North Royalton.

**We'll work with our advertisers to get the most
 out of your advertising dollars. Our readers
 love their Recorder, and it works!**







It's the *Heart* of Our Hometown!

13737 State Road • North Royalton OH 44133
 440-237-6180 • Fax 440-237-6181
 Email: rrnews@aol.com
www.royaltonrecorder.com





Primary Benefits Available to Chamber Members

Benefit	Carrier/Supplier	Description	Vendor Contact	Phone	Fax	E-mail/ Website
Health Insurance	 Anthem® BlueCross BlueShield	Savings on Health Insurance for 2 - 50 Employer Groups Ask about 50+	Call broker or chamber for referral to broker or: Don Knife Nancy Kuzenko	800-551-3119 216-573-4584 330-783-3590	216-573-4593 330-783-3658	www.anthem.com don.knife@anthem.com nancy.kuzenko@anthem.com
Dental, Vision Short/Long Term Disability & Life Insurance	Anthem Life	Rate Savings on plans vary	Call broker or chamber for referral to broker or: Sue DelRosa	800-551-3119 216-643-0029	216-643-0130	suzanne.delrosa@anthem.com www.anthem.com
Workers' Compensation Group Rating Program	 PPS PARAMOUNT PREFERRED SOLUTIONS, INC. Affiliate of ProMedica	BWC Premium reductions for eligible employers	Peter Young	855-332-3446 x254 Cell: 216-402-4006	888-588-7630	peter.young@promedica.org https://paramountpreferredsolutions.com/noacc/
Managed Care Organization (MCO)	 HMS HEALTH MANAGEMENT SOLUTIONS, INC. Affiliate of ProMedica	Care and Medical Management to injured workers	Peter Young	888-202-3515 Cell: 216-402-4006	614-923-7696	Peter.young@promedica.org www.hmssolutions.com
Office Supplies & Services	 Independence Business Supply	Chamber Office Plus Discount Program	Jessica DeJean	800-621-6001 x 222	216-398-6327	www.ibuyibs.com/noacc jessica.dejean@ibuyibs.com
Credit Card Processing	 Heartland PAYMENT SYSTEMS® The Highest Standards The Most Trusted Transactions	Discounts on credit card processing, 3 yr rate, Free analysis	Lauren Woodrow Paul Guay	614-584-5271 440-933-0114	614-388-6596	Lauren.woodrow@e-hps.com Paul.Guay@e-hps.com www.heartlandpaymentsystems.com
Payroll Processing	 Heartland PAYMENT SYSTEMS® The Highest Standards The Most Trusted Transactions	Discounts on payroll processing	Lauren Woodrow Paul Guay	614-584-5271 440-933-0114	614-388-6596	Lauren.woodrow@e-hps.com Paul.Guay@e-hps.com www.heartlandpaymentsystems.com



Business Enhancement Benefits Available to Chamber Members

Benefit	Carrier/Supplier	Description	Vendor Contact	Phone	Fax	E-mail/Website
Energy Aggregation		Savings over 15% and protection from increasing energy costs.	Rick Davidson	330-721-8000	330-721-8111	r davidson@ceateam.com www.ceateam.com
Shipping & Freight Services		Savi ngs up to 27% on select services and at least 70% on LTL freight	Harry Centa	800-599-2902 x2242	800-439-8913	HCenta@partnership.com www.PartnerShip.com/89NOACC
Websites & Email Marketing		Competitive rates and NOACC/ Chamber synergies	Pete Kever	330-929-8878	330-939-8878	pete@ghiis.com www.ghiis.com
Wellness Programs	Wellness Council of Northeast Ohio	Worksite wellness contests for walking, weight loss and smoking cessation.	Steve Musgrave	440-354-8057	440-354-6403	hsense@en.com www.healthyhio.org
Digital Integrated Marketing Platform		Digital Marketing for every business; Tools to grow Chamber and members	Keith Latore	440.996.5440 direct 888.908.5257 toll free		keith.latore@savealocalnow.com
EXTRA VALUE PROGRAMS	Visit NOACC Website for updated list of ALL Programs	Programs with extra value for chambers and members	Contact info for each vendor on website			http://www.noacc.org/extra-value-vendors/